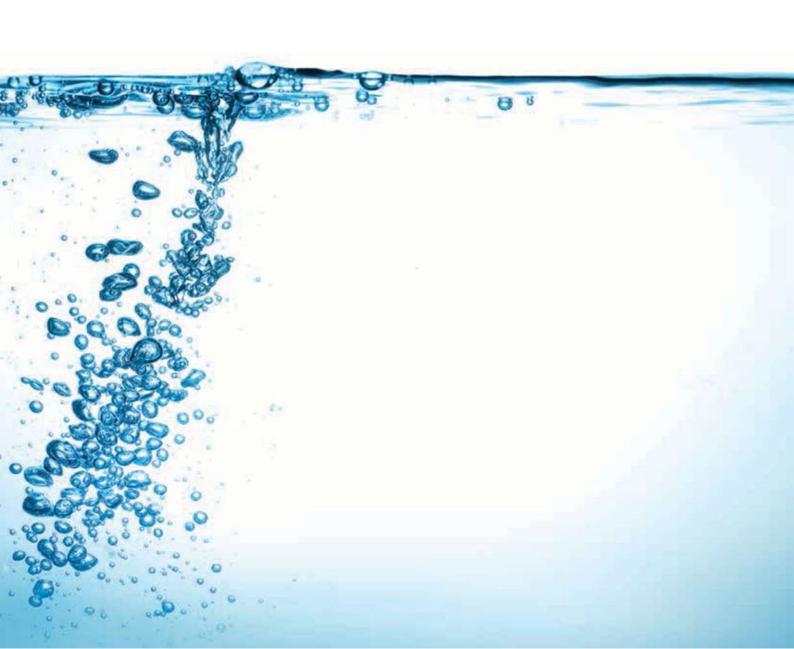


# Half-year Report

for the six months ended 31 December 2014



# **Directory**

#### **Directors**

Tony Falkenstein (Executive/Chairman) lan Malcom (Non-Executive) Brendan Wood (Independent)

# **Executive management**

Tony Falkenstein Chief Executive Officer

#### **Eldon Roberts**

Chief Operating Officer and Chief Financial Officer

# Registered office and address for service

Unit 1, 36 Sale Street Victoria Quarter Precinct Auckland 1010 New Zealand P O Box 221 Shortland Street Auckland 1140 New Zealand

#### **Auditors**

PricewaterhouseCoopers

#### JWI on the web

www.jwi.co.nz www.justwater.co.nz www.justwaterfilters.co.nz www.aquacool.co.nz www.clearwaterfilters.com.au www.justwaterfilters.com.au www.purerain.com.au www.aquaman.com.au www.thewatercoolercompany.com.au

## Just Water New Zealand

114 Rockfield Road Penrose Auckland 1061 New Zealand Private Bag 92811

Penrose
Auckland 1642
New Zealand

Tel +64 9 630 1300 Fax +64 9 630 9300

Just Water New Zealand is a division of Just Water International Limited

# Clearwater Filter Systems (Aust) Pty Limited

Unit 40, Building F, Lane Cove Business Park 16 Mars Road, Lane Cove NSW 2066 Australia

Tel +61-2 8962 4200 Fax +61-2 8962 4270

Clearwater Filter Systems (Aust) Pty Limited is a subsidiary of Just Water International Limited through the Just Water Limited Partnership

# **Bankers**

Bank of New Zealand Limited National Australia Bank Limited

#### Solicitors

Harmos Horton Lusk Daniel Overton & Goulding

# Share registry

Link Market Services Level 7, Zurich House 21 Queen Street Auckland New Zealand

PO Box 91976 Auckland 1142 New Zealand

Tel +64-9 375 5998 Fax +64-9 375 5990

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# Chairman's and Chief Executive's review

#### First-half 2015 announcement

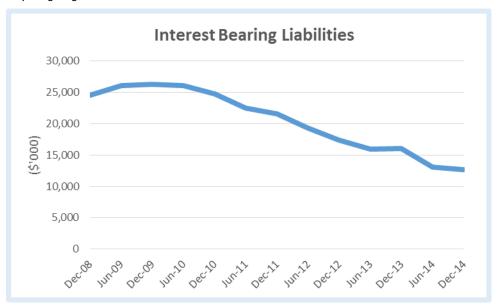
It has been an eventful first half, with most shareholder attention being directed on the takeover offer by the Harvard Group Joint Venture.

## Takeover Offer:

Apart from a personal attack on my integrity by one shareholder, the unconditional takeover offer was considered a huge success. For those who had purchased JWI shares in the last 4 years, they were thrilled with the gain of up to 50% on their investment, while those shareholders who had purchased prior were able to reduce their losses significantly. I was delighted that shareholders holding about 20% of the shareholding in JWI took a long term view on their investment, and were prepared to back the focus I outlined in the takeover offer, as well as my leadership of the Company.

#### Cash Flow:

Although management has and continues to focus on reducing debt, the acceptance by shareholders of debt reduction as the priority over profitability was galvanised by the outcome of the Takeover Offer. This will be regularly reported upon by the graph below which we will update in each Half Year and Annual Report going forward:



# Dividends:

The long term view of shareholders who accepted the Takeover Offer is acknowledged, and aligns the view of the major shareholder with all other shareholders. As stated during the Takeover Offer period, until debt is repaid using surplus funds generated from operations, there is no intent to pay a dividend.



## Results:

## Consolidated result

		Previous	
	Current	Corresponding	
	half-year	half-year	
	(unaudited)	(unaudited)	%
	\$'000	\$'000	change
Operating Revenue	12,292	13,502	(9%)
EBITDA	2,752	3,652	(25%)
Depreciation & Amortisation	(1,638)	(1,860)	12%
EBIT	1,114	1,792	(38%)
Interest	(422)	(560)	25%
Net profit before tax	692	1,232	(44%)
Tax	(122)	(168)	27%
Net Profit After Tax	570	1,064	(46%)

The trend of reducing revenue continues, as is typical in mature markets. The previous year's EBITDA results included an exchange gain of \$249,000(2015: \$0) and a profit of \$159,000 from Just Plants, a business that was sold in June 2014. A restructure of the New Zealand Company in the first half resulted in a one-time restructuring cost of \$191,000.

## New Zealand

		Previous	
	Current	Corresponding	
	half-year	half-year	
	(unaudited)	(unaudited)	%
	\$'000	\$'000	change
Operating Revenue	8,153	9,047	(10%)
EBITDA	1,838	2,650	(31%)
Depreciation & Amortisation	(1,153)	(1,368)	16%
EBIT	685	1,282	(47%)
Net Profit after tax	266	529	(50%)

As previously indicated, this is a mature market, and the trending of lower revenues and margin continues. The Company continues to seek acquisition opportunities where it can utilise its core competencies.

# Australia (New Zealand dollars)

		Previous	
	Current	Corresponding	
	half-year	half-year	
	(unaudited)	(unaudited)	%
	NZ \$'000	NZ \$'000	change
Operating Revenue	4,139	4,455	(7%)
EBITDA	914	1,002	(9%)
Depreciation & Amortisation	(485)	(492)	1%
EBIT	429	510	(16%)
Net Profit after tax	304	535	(43%)

The New Zealand dollar continues to strengthen against the Australian dollar with a resulting adverse impact on the overall Group results. Australian results in Australian dollars are shown below.

# Australia (Australian dollars)

		Previous	
	Current	Corresponding	
	half-year	half-year	
	(unaudited)	(unaudited)	%
	A \$'000	A \$'000	change
Operating Revenue	3,777	3,929	(4%)
EBITDA	834	884	(6%)
Depreciation & Amortisation	(443)	(434)	(2%)
EBIT	391	450	(13%)
Net Profit after tax	277	472	(41%)

Australian results were less impacted by the maturity of the market, but continued to decline. Operating revenue in Australian dollars was slightly down on the same period the prior year which did include the revenue from the Aquaman Australia acquisition half way through the period. EBITDA has decreased as a result of a change in sales mix during the period. An internal restructure of the Australian business in December resulted in the three State Managers now reporting directly to myself.

#### **Audit**

The financial statements for the six months ended 31 December 2014 and 31 December 2013 are unaudited. The comparative information for the year ended 30 June 2014 is audited.

# Bank facilities and interest bearing debt

The Company complied with all bank covenants as at 31 December 2014.

Total interest bearing debt at 31 December 2014 was \$12.638 million (31 December 2013: \$16.003 million, 30 June 2014: \$13.105 million) Total interest bearing debt has decreased by \$467,000 over the past six months.

The Company had an unutilised funding facility of \$494,000 at 31 December 2014 (December 2013: \$2.95 million). The Company made a voluntary reduction of the facility by \$2.5 million, to save on facility fees, on 1 August 2014. The Board is comfortable that the Company has funding facility for undertaking opportunities as they arise.

### **Expected Future Rental Income Streams**

At 31 December 2014 there continued to be in excess of \$80 million expected future rental income stream which is not recognised in the financial statements. Consistent with prior disclosures expected future rental income streams have been calculated on the basis of the last month's rental income multiplied by the average customer life, which is in excess of seven years. This calculation of future receivables is used as part of the bank covenant compliance monitoring by the BNZ.

#### **Executive Team**

The former Board appointed me as Chief Executive in early December, three weeks prior to the closing date of the Takeover Offer. Eldon Roberts, the Chief Financial Officer was appointed to the position of Chief Operating Officer, while retaining his duties as CFO.



## **Directors**

Immediately after the closing date of the Takeover Offer, the Chairman, and the two independent directors resigned. I thank them for the additional work they took on to ensure that all shareholders were treated fairly in respect of the Takeover Offer.

My long term finance advisor and former director, Ian Malcolm, was reappointed to the Board, together with Brendan Wood, who is an independent director. He brings a sound commercial background to the company's Board as a result of acting as the company's solicitor for several years.

With over 78% of the Company being under my control, and the remaining shareholders having accepted that their objectives are the same as mine, I was appointed Chairman.

# **Summary**

I personally am pleased that so many shareholders were prepared to back my leadership and long term focus of the Company. This allows the board and management to plan accordingly, without the short term focus of targeting increased half yearly profits.

Tony Falkenstein

Chairman and Chief Executive

lang fallt

# Consolidated statement of comprehensive income (unaudited)

For the six months ended 31 December 2014

	GROUP	GROUP
	6 MONTHS ENDED	6 MONTHS ENDED
	31 DECEMBER 2014	31 DECEMBER 2013
	\$'000	\$'000
Revenue Other operating income	12,291 1	13,237 265
Income	12,292	13,502
Employee costs Changes in inventories of finished goods and consumables Purchases of finished goods and consumables Other expenses	(5,293) (177) (1,212) (2,858)	(5,268) (86) (1,321) (3,175)
Earnings/(loss) before interest, tax, depreciation, amortisation	2,752	3,652
Depreciation Amortisation	(1,246) (392)	(1,367) (493)
Earnings/(loss) before interest and tax	1,114	1,792
Interest expense	(422)	(560)
Earnings/(loss) before income tax	692	1,232
Income tax expense	(122)	(168)
Earnings/(loss) after income tax	570	1,064
Other comprehensive income.  Items that may be reclassified subsequently to profit or loss		
Foreign currency translation differences for foreign	(050)	(0.40)
operations Total comprehensive income	(252) 318	(848) 216
Earnings per share for profit attributable to the shareholders of the Parent		
Basic and diluted earnings per share (cents)	0.6	1.2

The accompanying notes to the financial statements are an integral part of, and should be read in conjunction with, the above statement of comprehensive income



# Consolidated balance sheet

As at 31 December 2014

	GROUP	GROUP	GROUP
	31 DECEMBER 2014	31 DECEMBER 2013	30 JUNE 2014
	\$'000	\$'000	\$'000
ASSETS	(unaudited)	(unaudited)	(audited)
Current assets	,	,	,
Cash and cash equivalents	121	255	117
Trade and other receivables	2,696	2,806	2,801
Current tax receivables	82	-	-
Inventories	1,067	989	906
Total current assets	3,966	4,050	3,824
No. 2 males and			
Non-current assets	0.000	7.001	0.055
Property, plant and equipment	6,090	7,691	6,855
Intangible assets Deferred tax asset	9,951 3,164	10,878	9,987 3,293
Other receivables	5,1 <del>64</del> 521	3,130 489	5,293 508
Other assets	989	1,016	976
Total non-current assets	20,715	23,204	21,619
Total Holl-Gallett assets	20,7 10	20,20	21,010
Total assets	24,681	27,254	25,443
LIABILITIES			
Current liabilities		•••	
Interest bearing liabilities	456	286	588
Trade and other payables Current tax payable	2,428	2,654 142	2,709 229
Deferred income	- 1,364	1,540	1,496
Total current liabilities	4,248	4,622	5,022
Total Current habilities	4,240	4,022	3,022
Non-current liabilities			
Interest bearing liabilities	12,182	15,717	12,517
Deferred tax liabilities	-	-	1
Total non-current liabilities	12,182	15,717	12,518
	40,400	00.000	47.540
Total liabilities	16,430	20,339	17,540
Net assets	8,251	6,915	7,903
1101 1100110	-,	2,010	1,000
EQUITY			
Share capital	22,523	22,490	22,493
Accumulated losses	(12,362)	(14,014)	(12,932)
Foreign Currency Translation Reserve	(1,910)	(1,561)	(1,658)
Total equity	8,251	6,915	7,903

The accompanying notes to the financial statements are an integral part of, and should be read in conjunction with, the above balance sheet

# Consolidated statement of changes in equity (unaudited)

For the six months ended 31 December 2014

		FOREIGN CURRENCY		
	SHARE CAPITAL	TRANSLATION RESERVE	ACCUMULATED LOSSES	TOTAL EQUITY
	\$'000	\$'000	\$'000	\$'000
GROUP Balance at 1 July 2013	22,490	(713)	(15,078)	6,699
Profit after tax	22,490	(713)	1,064	1,064
Other comprehensive income	-	(848)	-	(848)
T-1-1				
Total comprehensive income/(loss) for the period	-	(848)	1,064	216
Fair value of options issued	-	-	-	-
Balance at 31 December 2013	22,490	(1,561)	(14,014)	6,915
Balance at 01 Becomber 2010	22,400	(1,001)	(14,014)	0,010
Profit after tax	-	-	1,082	1,082
Other comprehensive income	-	(97)	-	(97)
Total comprehensive income/(loss)		(07)	1 000	985
for the period	•	(97)	1,082	965
Fair value of options issued	3	_	_	3
i all value of options issued	3	_	_	3
Balance at 30 June 2014	22,493	(1,658)	(12,932)	7,903
Profit after tax			570	570
Other comprehensive income	-	(252)	570	(252)
		( - /		( - /
Total comprehensive income/(loss) for the period	-	(252)	570	318
for the period				
Shares issued	30	-	-	30
Delever et 04 December 004	00.500	(4.040)	(40.000)	0.054
Balance at 31 December 2014	22,523	(1,910)	(12,362)	8,251

The accompanying notes to the financial statements are an integral part of, and should be read in conjunction with, the above statement of changes in equity



# Consolidated cash flow statement (unaudited)

For the six months ended 31 December 2014

	GROUP	GROUP
	6 MONTHS ENDED	6 MONTHS ENDED
	31 DECEMBER 2014	31 DECEMBER 2013
	\$'000	\$'000
Cash flows from operating activities		
Receipts from customers	12,203	12,945
Interest received	1	8
Payments to suppliers and employees	(10,232)	(9,569)
Interest paid	(422)	(560)
Income tax paid	(376)	(415)
Purchases of non-current assets held for rental	(520)	(1,187)
Net cash generated from operating activities	654	1,222
Cash flows from investing activities		
Acquisition through business combination	-	(364)
Purchases of property, plant and equipment	(134)	(1,177)
Proceeds from sale of property, plant and equipment	6	187
Purchases of intangible assets	(99)	(26)
Net cash used in investing activities	(227)	(1,380)
Ocal flows from the scale of all all a		
Cash flows from financing activities	30	
Proceeds from issuance of ordinary shares Proceeds from borrowings	4,785	- 4,411
Repayment of borrowings	(5,210)	(4,073)
Net cash used in financing activities	(395)	338
one in account manners account to	(555)	
Net increase/(decrease) in cash, cash equivalents		
and bank overdrafts	32	180
Cash and cash equivalents at the beginning of the	(99)	76
financial year	(99)	
Exchange (losses)/gains on cash and bank overdrafts	<u>-</u>	(1)
Cash and cash equivalents at the end of period	(67)	255



#### 1. GENERAL INFORMATION

The interim financial statements have been prepared in accordance with Generally Accepted Accounting Practice (GAAP) in New Zealand. They comply with NZ IAS 34 Interim Financial Reporting and consequently do not include all the information for full financial statements. These condensed Group Interim financial statements should be read in conjunction with the Annual Report for the year ended 30 June 2014.

The Group comprises JWI and its division Just Water New Zealand, and its wholly-owned subsidiaries, Clearwater Filter Systems (Aust) Pty Limited (Clearwater), JWA Holdings Limited, Just Water Australia Pty Limited (JW Australia), Just Water Victoria Pty Limited (JW Victoria) and the Just Water Limited Partnership. The Company and its subsidiaries are designated as profit-orientated entities for financial reporting purposes.

Just Water International Limited is a limited liability company which is domiciled and incorporated in New Zealand. The address of its registered office is Unit 1, 36 Sale Street, Auckland 1010, New Zealand.

These condensed financial statements have been approved for issue by the board of directors on 20 February 2015. The board of directors have the power to amend the financial statements

# 2. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The significant NZ IFRS accounting policies are set out below and have been applied consistently to all periods presented in these financial statements. There are no changes to accounting policies or related disclosures.

### 2.1 Statement of compliance

The financial statements have been prepared in accordance with Generally Accepted Accounting Practice (GAAP) in New Zealand. The financial statements have been prepared in accordance with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS) and other applicable financial reporting standards. The Group has designated itself as a profit-oriented entity for the purposes of complying with NZ IFRS. The financial statements comply with International Financial Reporting Standards (IFRS).

The Group has adopted External Reporting Board Standard A1 Accounting Standards Framework (Forprofit Entities Update) (XRB A1). XRB A1 establishes a for-profit tier structure and outlines which suite of accounting standards entities in different tiers must follow. The Group is a Tier 1 entity. There was no impact on the current or prior year financial statements.

The accounting policies used are consistent with those used in the previous Annual Report. The financial statements for the six months ended 31 December 2014 and 31 December 2013 are unaudited. The comparative information for this year ended 30 June 2014 is audited. Certain comparative information has been reclassified in order to provide a more appropriate basis for comparison.

#### 3. BASIS OF PREPARATION

### 3.1 Statutory base

Just Water International Limited is a limited liability company which is registered under the Companies Act 1993 and is an issuer in terms of the Securities Act 1978.

The interim financial statements have been prepared and presented in accordance with the requirements of the Financial Reporting Act 2013 and the NZX. Just Water International Ltd is registered under the Companies Act 1993 and is a Financial Markets Conduct Reporting Entity under the Financial Markets Conduct Act 2013 beginning 1 December 2014.

#### 3.2 Historical cost convention

The financial statements have been prepared under the historical cost convention

# 3.3 Going concern

The financial statements have been prepared on a going concern basis. As at 31 December 2014 the Group had negative working capital. The directors have assessed the financial performance of the Group including forecast cash flows and are satisfied that the going concern assumption remains appropriate.

# 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements in conformity with NZ IFRS requires the use of certain critical accounting estimates and judgments concerning the future. The resulting estimates may not equal related actual results. Estimates and judgments are continually evaluated and are based on historical experience and other factors including expectations of future events that are believed to be reasonable under the circumstances. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities are discussed below.

### 4.1 Goodwill

The Group tests annually whether goodwill has suffered any impairment. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations.

#### 4.2 Deferred Tax

The utilisation of the deferred tax asset relating to temporary differences is dependent on future tax profits in excess of the profits arising from the reversal of existing taxable temporary differences. Income tax losses are reviewed annually for each tax jurisdiction to ensure it is probable that these losses will be utilised based on current forecasts. If it is not probable they will be utilised, the losses are de-recognised.



### 4.3 Receivables

Management regularly reviews the receivables ledger and makes provision against those balances that management believes are not collectible.

#### 4.4 Income taxes

The Group is subject to income taxes in two different jurisdictions. Significant judgment is required in determining the provision for income tax. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. Deferred income tax is determined using the tax rate (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

## 4.5 Coolers

Management regularly reviews the status of cooler rental agreements and provide for coolers where these are deemed not recoverable from customers.

### 5. SEGMENT INFORMATION

An operating segment is a component of an entity that engages in business activities, which earns revenue and incurs expenses and for which the chief operating decision maker (CODM) reviews the operating results on a regular basis and makes decisions on resource allocation. The Group has determined its CODM to be the Board of Directors on the basis that it is this group which determines the allocation of resources to segments and assesses their performance.

Such components have been identified on the basis of internal reports that the CODM reviews regularly in order to allocate resources and to assess the performance of the Group.

The Group is organised into two reportable operating segments, namely New Zealand and Australia, reflecting the different geographical markets within which the Group operates.

The following is an analysis of the Group's revenue and results by reportable segment.

	<b>NEW ZEALAND</b>	AUSTRALIA	<b>ELIMINATIONS</b>	<b>GROUP TOTAL</b>
	<b>6 MONTHS ENDED</b>	6 MONTHS ENDED	6 MONTHS ENDED	<b>6 MONTHS ENDED</b>
	31 DECEMBER	31 DECEMBER	31 DECEMBER	31 DECEMBER
	2014	2014	2014	2014
	\$'000	\$'000	\$'000	\$'000
External rental income	4,851	2,766	_	7,617
External sales and service	3,302	1,519	(147)	4,674
income Other operating income	54	1	(54)	1
omer speraming meeting	01	,	(01)	·
Income	8,207	4,286	(201)	12,292
Employee costs	(0 F70)	(1.700)		(F. 000)
Other trading expenses	(3,573) (2,742)	(1,720) (1,652)	- 147	(5,293) (4,247)
Other trading expenses	(2,742)	(1,032)	147	(4,247)
Earnings before interest, tax,				
depreciation and amortisation	1,892	914	(54)	2,752
Depreciation	(867)	(379)		(1,246)
Amortisation	(286)	(106)	- -	(392)
	(=00)	(100)		(662)
Earnings before interest and	739	429	(54)	1,114
tax			(- )	,
Interest expense	(404)	(72)	54	(422)
·	, ,	, ,		,
Earnings before income tax	335	357	-	692
Income tax expense	(69)	(53)		(122)
moome tax expense	(03)	(33)	_	(122)
Earnings attributable to	266	304		570
shareholders of the parent	200	304	-	570
Total assets	20.051	11.070	(16.740)	04.004
Total liabilities	30,351 27,800	11,070 2,450	(16,740) (13,820)	24,681 16,430
i otal nabilities	21,000	2,450	(13,020)	10,430

# SEGMENT INFORMATION CONTINUED

	<b>NEW ZEALAND</b>	AUSTRALIA	<b>ELIMINATIONS</b>	<b>GROUP TOTAL</b>
	6 MONTHS ENDED	6 MONTHS ENDED	6 MONTHS ENDED	6 MONTHS ENDED
	31 DECEMBER	31 DECEMBER	31 DECEMBER	31 DECEMBER
	2013 \$'000	2013	2013	2013 \$'000
	•	\$'000	\$'000	•
External rental income External sales and service	5,389	2,746	-	8,135
income	3,393	1,709	-	5,102
Other operating income	336	-	(71)	265
Income	9,118	4,455	(71)	13,502
Employee costs	(3,579)	(1,689)	-	(5,268)
Other trading expenses	(2,818)	(1,764)	-	(4,582)
Earnings before interest, tax,				
depreciation, amortisation	2,721	1,002	(71)	3,652
	_,,	1,000	(1.1)	3,332
Depreciation	(860)	(381)	-	(1,241)
Amortisation	(508)	(111)	-	(619)
Earnings before interest and				
tax	1,353	510	(71)	1,792
Interest expense	(583)	(48)	71	(560)
Earnings before income tax	770	462	<u>-</u>	1,232
Lamings before income tax	770	402	-	1,232
Income tax expense	(241)	73	-	(168)
·	,			,
Earnings attributable to	529	535	<u>-</u>	1,064
shareholders of the parent	3E3	000		1,004
Total assets	32,584	11,283	(16,613)	27,254
Total liabilities	17,951	2,388	(10,013)	20,339
	17,001	2,000		20,000

Eliminations in assets and liabilities relate to intercompany balances at balance sheet date.

## 6. SHARE CAPITAL

All ordinary shares rank equally with one vote attached to each fully-paid ordinary share. Shares have no par value. The Company is listed on the NZAX - the secondary market of the New Zealand Stock Exchange.

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the Company in proportion to the number and amounts paid on the shares held.

Every holder of ordinary shares, present at a meeting in person or by proxy, is entitled to one vote, and upon a poll each share is entitled to one vote.

Movements in ordinary share capital:

	NUMBER OF SHARES	SHARE CAPITAL \$'000
Ordinary shares on issue as at 1 July 2013	89,477,174	22,490
Shares issued Fair value of options issued to employees	-	-
Ordinary shares on issue as at 30 June 2014	89,477,174	22,493
Shares issued	250,000	30
Ordinary shares on issue as at 31 December 2014	89,727,174	22,523

# 7. COMMITMENTS

## Capital commitments

The Group and Parent company have no capital commitments and no capital expenditure contracted but not recognised as at 30 December 2014 (2013: nil).

#### Lease commitments: Group as lessee

### Operating leases

The Group leases various offices and warehouses under non-cancellable operating leases. The leases have varying terms and renewal rights and escalation clauses based on the CPI index. On renewal, the terms of the leases are renegotiated.

A summary of the terms of the major lease agreements in place for the Group are as follows:

	INITIAL LEASE TERM	RIGHTS OF RENEWAL
Auckland offices/warehouse	Three years	Two of three years each
Hamilton offices/warehouse	Six years	Two of three years each
Wellington offices/warehouse	Twelve years	Nil
Brisbane offices/warehouse	Three years	Nil
Melbourne offices/warehouse	Five years	One of three years
Sydney offices/warehouse	Five years	One of five years



# **Commitments Continued**

The Group also leases various plant and machinery under cancellable operating leases. The Group is required to give six months' notice for termination of these leases.

Commitments for minimum lease payments in relation to non-cancellable operating leases are payable as follows:

	GROUP	GROUP
	6 MONTHS ENDED	6 MONTHS ENDED
	31 DECEMBER 2014	31 DECEMBER 2013
	\$'000	\$'000
Within one year	717	876
Later than one year but not later than five years	777	1,164
Later than five years	304	420
Commitments not recognised in the financial statements	1,798	2,460

#### Finance leases

The Group leases various motor vehicles under non-cancellable finance leases. The finance lease rentals are payable as follows:

	GROUP	GROUP
	6 MONTHS ENDED	6 MONTHS ENDED
	31 DECEMBER 2014	31 DECEMBER 2013
	\$'000	\$'000
Within one year	268	407
Later than one year but not later than five years	848	983
Total finance leases recognised in the financial statements	1,116	1,390

Lease commitments: As lessors

#### Operating leases

The Group leases assets to third parties under non-cancellable operating leases. No contingent rents are recognised as income in the period. Generally lease payments receivable arise from rental contracts of water-coolers which are contracted for a three-year period and most contracts automatically roll over for further periods. The amounts below only include receivables within the initial three-year period.

#### Commitments Continued

Expected minimum lease receipts in relation to non-cancellable operating leases are receivable as follows:

	GROUP	GROUP
	6 MONTHS ENDED	6 MONTHS ENDED
	31 DECEMBER 2014	31 DECEMBER 2013
	\$'000	\$'000
Within one year	12,205	12,793
Later than one year but not later than five years	9,482	10,190
Future lease receipts not recognised in the financial statements	21,687	22,983

#### 8. RELATED PARTIES

The Group's ultimate parent is the Harvard Group, which owns 78.78% of the company's shares. The remaining 21.22% is widely held. The Group's ultimate controlling parties are Mr. Ian Malcolm and Mr. Tony Falkenstein.

The Parent has related-party transactions with its subsidiaries and the Group and Parent have transactions with its directors, key management and companies of which its directors have control. Key management includes personnel within subsidiary companies with the authority and responsibility for planning, directing and controlling the activities of that entity. Details of these transactions are below.

The Parent has a number of loans and advances outstanding from subsidiaries and other related parties at balance date. These advances do not have fixed repayment terms and all advances between related parties are unsecured. During the financial period the Parent charged interest of \$0 to Just Plants Limited (2013: \$10,040). Intercompany balances are repaid in cash.

Bartercard Exchange Limited, (which was sold effective 30 June 2014) a company of which Tony Falkenstein and Ian Malcolm were directors (resigned December 2014) and indirect shareholders, charged Bartercard Fees to the Parent during the financial period to the value of \$36,198 (2013: \$40,766). As at balance date the Parent had a trade payable balance of \$6,884 (2013: \$6,580) and a Bartercard trade balance asset of \$445,187 (2013: \$393,899). As at balance date Just Plants Limited (which was sold on 30 June 2014) had a Bartercard trade balance liability of \$nil (2013: \$912).

Pure SEO Limited, a company of which Tony Falkenstein and Ian Malcolm are directors and indirect shareholders, provided internet search engine optimisation services to the Group during the financial period to the value of \$24,000 (2013: \$16,850). As at balance date the Group had a trade payable balance of \$4,313 (2013: \$3,278). Balances are settled in cash.

Telarc SAI Limited, a company of which Paul Connell is a director, (Paul Connell resigned as a Just Water International Ltd director on 22nd December 2014) provided certification of quality management systems to the Group during the financial period to the value of \$2,613 (2013: \$1,443). As at balance date the Group had a trade payable balance of \$3,005 (2013: nil). Balances are settled in cash.

MHK Chartered Accountants Limited, a company of which Ian Malcolm is a director and a shareholder, provided accounting compliance and accounting services to the Group during the financial period to the value of \$17,457 (2013: \$23,483). Ian Malcolm is also a non-beneficial shareholder of the Parent. As at balance date the Group had a trade payable balance of \$nil (2013: \$8,970). Balances are settled in cash.

Certain other entities of which Paul Connell was a related party trade with the Group on an arm's length basis.



### **Related Parties Continued**

Key management compensation is as follows:

	GROUP	GROUP
	31 DECEMBER 2014 \$'000	31 DECEMBER 2013 \$'000
Short-term benefits	898	1,051
Restructuring costs	191	-
Total key management compensation	1,089	1,051

The number of key managers and directors for the period ended 31 December 2014 for the group was 17 (2013: 17).

Outstanding balance of annual leave for key management as at 31 December 2014 is \$70,000 (2013: \$79,000). Balances are settled in cash.

#### 9. FINANCIAL RISK MANAGEMENT

# Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities and the availability of funding through an adequate amount of committed credit facilities.

The table below analyses the Group's financial liabilities into relevant maturity groupings based on the remaining period at balance date to the contractual maturity date. Balances due within 12 months equal their carrying balances. The table below shows the contractual undiscounted cash flows:

	LESS THAN 1 YEAR	BETWEEN 1 AND 2 YEARS	BETWEEN 2 AND 5 YEARS	OVER 5 YEARS
GROUP	\$'000	\$'000	\$'000	\$'000
As at 31 December 2014				
Trade and other payables	1,741	-	-	-
Bank overdraft	188	-	-	-
Bank borrowings	584	6,917	5,438	-
Finance loans	268	840	8	-
As at 31 December 2013				
Trade and other payables	1,947	-	-	-
Bank overdraft	6	-	-	-
Bank borrowings	4,859	9,649	2,268	-
Finance loans	280	1,073	65	-

### Fair value estimation

Financial instruments are measured at fair value using the following fair value measurement hierarchy:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from process) (level 2)

# Financial Risk Management Continued

- Inputs for the assets and liabilities that are not based on observable market data (that is, unobservable inputs) (level 3)

All the Group's financial instruments have been measured at the fair value measurement hierarchy of level 2.

Financial liabilities measured at amortised cost are fair value using the contractual cash flows. The effects of discounting are generally insignificant.

All financial assets are classified as loans and receivables. All financial liabilities are classified measured at amortised cost. The carrying value of financial assets and liabilities approximates their fair value.

## 10. SUBSIDIARIES

#### **Acquisition of Aquaman Australia Pty Ltd**

On 27 September 2013 Clearwater Filter Systems (Aust) Ltd acquired the business assets of Aquaman Australia Pty Ltd. The investment is consistent with the Group's strategy to further develop its presence in the Australian Markets. The new business has a strong presence in the Brisbane market providing water purification services. The addition of the Aquaman business to the group has enabled the Group to increase its involvement in the Australian market.

	GROUP	
	30 JUNE 2013	GROUP
	PREVIOUSLY REPORTED	30 JUNE 2014
	\$'000	\$'000
Purchase consideration:		
- Cash paid	439	360
Total purchase consideration	439	360
The fair value of the assets and liabilities arising from the acquisition are as follows:		
Inventories	58	54
Property, plant and equipment	-	206
Other receivables	-	32
Total assets acquired	58	292
Deferred revenue	-	(80)
Total liabilities acquired	-	(80)
Fair value of net assets acquired	58	212
Goodwill	381	148
Total purchase consideration	439	360

#### **Consolidation treatment**

100% of the income and costs have been consolidated within the Group results.



# 11. DISPOSAL OF SUBSIDIARIES

On 30 June 2014, the Parent disposed of its investment in Just Plants Ltd for a cash consideration of \$823,000, of which \$62,000 was receivable as at 30 June 2014, representing net cash of \$761,000.

The effects of the disposal on the Parent and Group were:

Parent	\$'000
Proceeds from sales of investment	823
Less: Settlement of parent loan	(739)
Net proceeds for sale of investment	84
Investment in Just Plants	(40)
Cost to sell	(26)
Gain on sale of shares	18
Group	
Carrying amount of assets and liabilities disposed of:	\$'000
Goodwill	831
Property, plant & equipment	122
Other assets	62
Total assets	1,015
Parent loan	(739)
Other liabilities	(57)
Total liabilities	(796)
Net assets disposed of	219
Proceeds from sale of shares	823
Less: Settlement of parent loan	(739)
Net proceeds for sale of investment	84
Net assets disposed of (as above)	(219)
Costs to sell	(26)
·	()
(Loss) on sale of net assets	(161)

# 12. RECONCILIATION OF NET PROFIT/(LOSS) AFTER INCOME TAX TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	GROUP	GROUP
	6 MONTHS ENDED	6 MONTHS ENDED
	31 DECEMBER 2014	31 DECEMBER 2013
	\$'000	\$'000
	Ψ 000	Ψ 000
Profit/(loss) for the year	570	1,064
Adjustments for		
Depreciation	1,246	1,367
Amortisation	392	493
Loss on sale of property, plant and equipment	111	130
Provision for doubtful debts	(48)	(40)
Provision for tax	(311)	(84)
Deferred tax	128	91
Movement in deferred income	(132)	(209)
Changes in working capital		
Inventories	(161)	(29)
Trade and other receivables	(234)	(515)
Trade and other payables	(387)	141
Purchases of non-current assets held for rental	(520)	(1,187)
Cash generated from operations	654	1,222

Notes



